

Onboarding A New dōTERRA Member Checklist

NAME:

ID#:

TASK	DATE COMPLETED
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1. PRODUCT OVERVIEW

- Review how to use the products purchased
- Review what essential oils are & its many benefits
- How to incorporate dōTERRA's Wellness Lifestyle into everyday life



2. UNDERSTAND LRP & ORDERING

- Explain the benefits of Loyalty Rewards Program (LRP)
- Show how to order online (set up order)
- Explain the FREE Product of the Month Club (order 125PV LRP 1-15th month)



3. SHARE REFERENCE GUIDES

- Introduce your favorite essential oil reference guides
- Introduce your favorite essential oil smart phone apps
- Introduce your favorite your favorite websites, social media groups etc.



4. ONLINE TRAINING COURSES

- Introduce dōTERRA education & training
- Introduce your favorite essential oil training courses
- Invite them to online weekly educational meetings



5. LOCAL CLASSES & MEETINGS

- Introduce your local classes, meetings, & events
- Plan on going to dōTERRA Corporate events together
- Have regular team activities



6. HEALING HANDS & CO-IMPACT SOURCING

- Introduce the dōTERRA Healing Hands Charity videos
- Share Co-impact Sourcing videos
- Invite team to donate \$1 each month in LRP order



7. HOW TO SHARE DōTERRA WITH OTHERS

- Explain how to naturally share dōTERRA effectively with friends & family
- Involve dōTERRA upline enroller in your efforts to share the love
- Explain how to get your oils for FREE (15+ people or Elite Rank)



8. HOW TO EARN MONEY WITH DōTERRA

- Introduce dōTERRA's compensation just in case they are interested
- Share your big vision and mission with your new team mate
- Invite them to join the movement by coming to weekly team meetings

