## New Member Orientation

Member ID: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Loyalty Order date: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

* Review products & answer questions

|  |  |  |
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| **Retail** | **Wholesale** | **Below Wholesale** |
| Full price | 25% off | 25% off |
|  |  | Loyalty Rewards Additional discount  Lifelong Vitality Pack + up to 3 discounted items below wholesale |
|  |  | Up to 30% back FREE product points  100% FREE Shipping points |
|  |  | Participate FREE product of the month |

### Example Orders

125PV order before 15th Month. US Prices.

|  |  |  |  |
| --- | --- | --- | --- |
|  | **Retail** | **Wholesale** | **Below Wholesale** |
| Lifelong Vitality Pack | $106 | $79.50 | $79.50 |
| TerraZyme | $50 | $37.50 | $20 |
| Mito2Max | $52.67 | $37.50 | $20 |
| Peppermint 15ml | $29.33 | $22 | $22 |
| Lavender 15 ml | $30.67 | $23 | $23 |
| **SHIPPING** | $3.99 | $3.99 | $3.99 |
| POINTS EARNED | 0 | 0 | **41.5 (30%)** |
| FREE product of the month | N/A | N/A | **FREE ($20 Value)** |
| **Total** | **$272.66** | **$203.49** | **$164.50** |
| Savings | 0 | $69.17 | $128.16 |

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| **Loyalty Rewards Order Personal Volume (PV)** | **1+** | **50** | **100** | **125** | **200** |
| Maintain Loyalty Rewards Points | Checkmark | Checkmark | Checkmark | Checkmark | Checkmark |
| Earn Loyalty Rewards Points & Increase percentage |  | Checkmark | Checkmark | Checkmark | Checkmark |
| Earn Commissions |  |  | Checkmark | Checkmark | Checkmark |
| Free Product of the Month benefits (order by 15th) |  |  |  | Checkmark | Checkmark |
| Free product promotion |  |  |  |  | Checkmark |

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| 25% Wholesale Discount | | | | |
| Percentage Back in Product Credits | | | | |
| 10%  Months 1-3 | 15%  Months 4-6 | 20%  Months 7-9 | 25%  Months 10-12 | 30%  Months 13+ |
| Total Savings & Credits | | | | |
| 35% | 40% | 45% | 50% | 55% |

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| **Wholesale Customer** | **Wellness Advocate** |
| * Product discounts * Loyalty Reward Points (LRP) * Shipping Rewards * Free Product of month * $25 annual renewal fee (Get a free 15ml Peppermint oil $27.33 Value) | * Product discounts * Loyalty Reward Points (LRP) * Shipping Rewards * Free Product of month * $25 annual renewal fee (Get a free 15ml Peppermint oil $27.33 Value) * **Share essential oils with others** * **Earn commission unlimited income** * **No obligation to ‘work’** * **Free Personal website** |

$50 Power of 3 Bonus

150PV

150PV

150PV

150PV

YOU

|  |
| --- |
| **Get your oils for FREE** |
| * Have 15 team members ordering 100+PV as soon as you can. Average of $300 income per month. * Set a goal to get $50 Power of Three commission. You and three friends order 100+ PV LRP each month with a total 600 Team volume. |

### Wellness Lifestyle Make Over

A close up of a bottle

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| Medicine Cabinet Make Over | |
| Over the Counter | **All Natural dōTERRA Product Replacement** |
| * Vapor Rub | * Breathe Vapor Stick (AKA Easy Air) |
| * Cough medicine | * Lemon, Breathe oil |
| * Sleep Aid | * Serenity Softgels, Serenity oil, |
| * Heartburn chewable | * DigestTabs Chewable |
| * Digestive Aids | * DigestZen softgels, Peppermint softgels, TerraZyme |
| * Hand Sanitizer | * On Guard Hand Sanitizing Mist |
| * Fever Reducer | * Frankincense, Peppermint, Lavender spritzer |
| * Cold/Flu | * On Guard + Softgels, Breathe oil |
| * Period Pain | * ClaryCalm roller, Phytoestrogen Complex |
| * Attention Medications | * Kid’s Thinker, Intune |
| * Anxiety Medication | * Adaptiv Softgels and oils |
| * Pain Medication | * Copaiba softgels, Deep Blue Polyphenol, DDR Prime |
| * Multivitamins | * Lifelong Vitality |
| * Allergy Medication | * TriEase softgels (Or Lemon, Lavender, Peppermint) |
| * Muscle rub | * Deep Blue Rub (AKA Ice Blue Rub) |
| * Skin ointment | * Correct-X Essential Ointment |
| * Tension Headache | * PastTense Roller bottle |
| * Bug repellant | * TerraShield Spray (AKA TerraArmour Spray) |
| * Weight loss pills | * Slim & Sassy Softgels & TerraZyme |
| * Throat lozenges | * dōTERRA On Guard Throat, Breathe, Ginger drops |
| * Energy | * Mito2Max, Citrus oils |

A close up of a bottle

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A close up of a bottle

Description automatically generatedA close up of a bottle

Description automatically generatedA picture containing indoor, sitting

Description automatically generatedA close up of a bottle

Description automatically generatedA picture containing toiletry, table

Description automatically generatedA close up of a sign

Description automatically generatedA picture containing cup, table, food, indoor

Description automatically generatedA close up of a bottle

Description automatically generatedA close up of a bottle

Description automatically generatedA close up of a bottle

Description automatically generatedA picture containing indoor, bottle, tableware, black

Description automatically generatedA picture containing table, cup, indoor, bottle

Description automatically generatedA close up of a bottle

Description automatically generatedA close up of a bottle

Description automatically generatedA close up of a bottle

Description automatically generatedA picture containing cake

Description automatically generatedA picture containing indoor, table, tableware, shaker

Description automatically generatedA close up of a bottle

Description automatically generatedA picture containing indoor

Description automatically generated



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| Personal Care Make Over | |
| Over the Counter | **All Natural dōTERRA Product Replacement** |
| * Shampoo & Conditioner | * dōTERRA Salon Essentials® Protecting Shampoo and Smoothing Conditioner |
| * Hair Serum | * dōTERRA Root to Tip Serum |
| * Skin Care | * Veráge Skin Care Collection * Essential Skin Care Collection * Reveal System |
| * Soaps | * Bath bars |
| * Deodorant | * dōTERRA deodorants |
| * Lotions & Body Butter | * Unscented Hand & Body lotion, Essential Oil scented body butter |
| * Body wash | * Essential oil body wash |
| * Body Mist | * Beautiful body mist |
| * Body Repair | * Yarrow|Pom Collection (Beauty inside and out) |
| * Lip Balm | * dōTERRA Essential Oil lip balms |
| * Body Scrubs | * dōTERRA Body scrub |
| * Toothpaste | * dōTERRA Fluoride-free toothpaste |
| * Mouthwash | * dōTERRA On Guard mouthwash |

A close up of a bottle

Description automatically generatedA picture containing indoor, black

Description automatically generatedA picture containing toiletry, wall, indoor, sky

Description automatically generatedA picture containing toiletry, indoor, sitting

Description automatically generatedA picture containing toiletry

Description automatically generatedA picture containing toiletry

Description automatically generatedA close up of a sign

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| Household Cleaners Make Over | |
| Over the Counter | **All Natural dōTERRA Product Replacement** |
| * Laundry Detergent | * dōTERRA On Guard Laundry Detergent |
| * Anti-bacterial handwash | * dōTERRA On Guard Foaming Handwash |
| * All Purpose Cleaner | * dōTERRA On Guard Cleaning Concentrate |
| * Glass Cleaner | * Water, Vinegar, Citrus Oils |
| * Room deodorizer | * Diffuser and your favorite essential oils |
| * Cleaning Scrub | * Baking soda, vinegar, essential oils |

A picture containing indoor

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Description automatically generatedA picture containing sitting, indoor, bottle

Description automatically generated

Makes 12 spray bottles $1.20 each

64 loads of laundry 42 cents per load

All natural

No Triclosan

Up to 14 hours

Up to 10 hours

Up to 12 hours



* Oil holders/bags
* Roller Bottles
* Kids product and Essential oil collections
* Reference Guides
* Classes/Education
* Support
* Personalized Wellness Program (option: with bioscanner)

A close up of a logo

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Permanent healing happens when we heal at all levels. Learn how to heal the mind, body and spirit in the Energy Balancing with Faith Course.

<https://jadebalden.com/enroll/>

**About the Energy Balancing Course**

* 7 weeks of lessons
* You have 9 weeks to finish
* Watch Videos & do Quizzes
* FREE Manual & Reference guide for download
* FREE Workbook for download

**Who This Course Is For?**

* Spiritually mature individuals who want to serve God and develop faith
* Feel ready to permanently heal and change
* Open and willing to be taught and coached towards more divine happiness
* Committed to achieve and finish the course
* Those who want to serve others. To fulfill your life’s purpose more fully.

A close up of a logo

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<https://jadebalden.com/lifestyle/>

**Natural Wellness Lifestyle Course**

* Learn how to use essential oils confidently
* Get skills to take care of common health concerns
* 7 weeks of lessons
* You have 9 weeks to finish
* Watch Videos & do Quizzes