

5 Key Parts To Every ESSENTIAL OIL

INTRODUCTORY CLASS/CONVERSATION

1

Essential oils are natural aromatic compounds of plants. They are immunity of the plant. They are steam distilled & cold pressed.

2

We buy our oils from dōTERRA because they have the highest grade in the world. It is called CPTG. Certified Pure Tested Grade. It is tested and certified pure and potent.

3

There are 3 main ways we use EOs.

1. Aromatically
 2. Topically
 3. Internally.
- Give examples of each way relevant to people's needs.

4

The oils are safe. Dilute hot oils. Use reference guides to help you know what to do with each oil. Support & community.

5

\$35 wholesale account. There are many benefits.

- Visit & Connect (check for understanding & assess needs)
- Teach these 5 Key Parts in 15-20 mins
- Remaining time is discussion time

- Wholesale price is 25% off retail with no obligations to buy
- Order online and get sent directly to your home
- Free product promotions redeemable for free products
- Get shipping cost back in points
- Save \$35 membership fee if you get a 'starter kit.'

