

dōTERRA Product
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How many different enzymes are found in the **TerraZyme**?

10 types

How many active probiotic cultures, colony forming units are in **PB Assist**?

6 billion CFUs

Name 3 (three) **On Guard** products.

Toothpaste, Hand Sanitizer, Laundry detergent, Hand wash, Beadlets, Concentrate, Mouthwash, Throat drops

Name one **dōTERRA spa product**.

lotion, body wash, bath bar, lip balm, body mist, body scrub, face mask, body butter

What is the multi-purpose ointment for skin called?

Correct-X

Name one product in the 30-day Cleanse & Restore program.

GX Assist, PB Assit, Lifelong Vitality Pack, Zendocrine, TerraZyme, DDR Prime, Lemon

What is the most popular selling product in **dōTERRA**?

Lifelong Vitality Pack

Finish this sentence.
Healthy cells make healthy tissues, healthy tissues make healthy organs, healthy organs make a healthy...YOU

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What is the extra bonus given to **Premiers & Silvers** called?

Empowerment Bonus for 1 personal enrollment of 100PV+ & hitting rank

How many PV do you need to **qualify** for any commission?

100PV on LRP

True or False? You can add up separate orders equal to 100PV & qualify for **ALL** commissions.

False. **Power of Three** needs one separate order of 100PV

How many days do you have to move people after initial enrollment?

14 days

What are the 3 pathways in doTERRA business?

1. Get your oils paid for
2. Supplement income
3. Replace income

What is the first leadership rank in dōTERRA?

Silver Rank. This is when you get paid 7 levels deep and receive leadership bonuses.

Who is responsible for your dōTERRA business?

You are! You are the CEO!

Who gets the **Fast Start 20% commission**? The enroller or sponsor?

The Enroller. The sponsor can be anyone you place the 'new enrollment' under.

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Name one essential oil to help with **sleep**?

Serenity, Lavender, Cedarwood, Juniper Berry, Roman Chamomile, Spikenard

Name 3 (three) **citrus** essential oils?

Lemon, Lime, Wild Orange, Grapefruit, Red Mandarin, Green Mandarin, Kumquat, Tangerine, Clementine

Name one essential oil that helps with **excessive sweating**?

Coriander, Geranium, Petitgrain, Zendocrine, Douglas Fir, & Litsea

Name 1 (one) essential oil that helps with **digestion**?

Any citrus oils (Lemon etc.), any herbal oils (Fennel, Peppermint etc.), Frankincense, Litsea,

Name 1 (one) essential oil that helps with **skin**?

Any floral oil, Cedarwood, Sandalwood, Frankincense, HD Clear, Melaleuca, Sandalwood,

Name 1 (one) essential oil that helps with **balancing hormones**?

Any floral oil (Clary sage, Lavender etc.)
Zendocrine, Rosemary

What does CPTG mean?

Certified Pure Therapeutic Grade. 100% Pure plant derived, tested by 3rd party, highly therapeutic & potent

Name 1 (one) essential oil that helps with **muscles & joints**?

Any tree oils (Cypress etc.), Any herbal oils, Wintergreen, Copaiba

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How long does it take to get to 30% LRP?

13 months unless you get the Fast Track when you enroll

How many LRPs can you place each month?

Unlimited orders

Can a wholesale customer upgrade to become a Wellness Advocate anytime?

Yes. Upgrade yourself when you log into doterra.com

List 1 (one) way you can find out about the month's promotions?

doTERRA emails, Facebook, Instagram, dōTERRA website, upline emails & at events

How can you get the **FREE product of the month?**

Place 125 PV order on or before 15th of each month. Limit 1 FREE product of the month per account

How much do you have to order to start earning LRP points?

50 points

When do your LRP points expire?

After 12 months

How much does it cost to renew your dōTERRA membership?

\$25 and you get a FREE 15ml Peppermint oil