

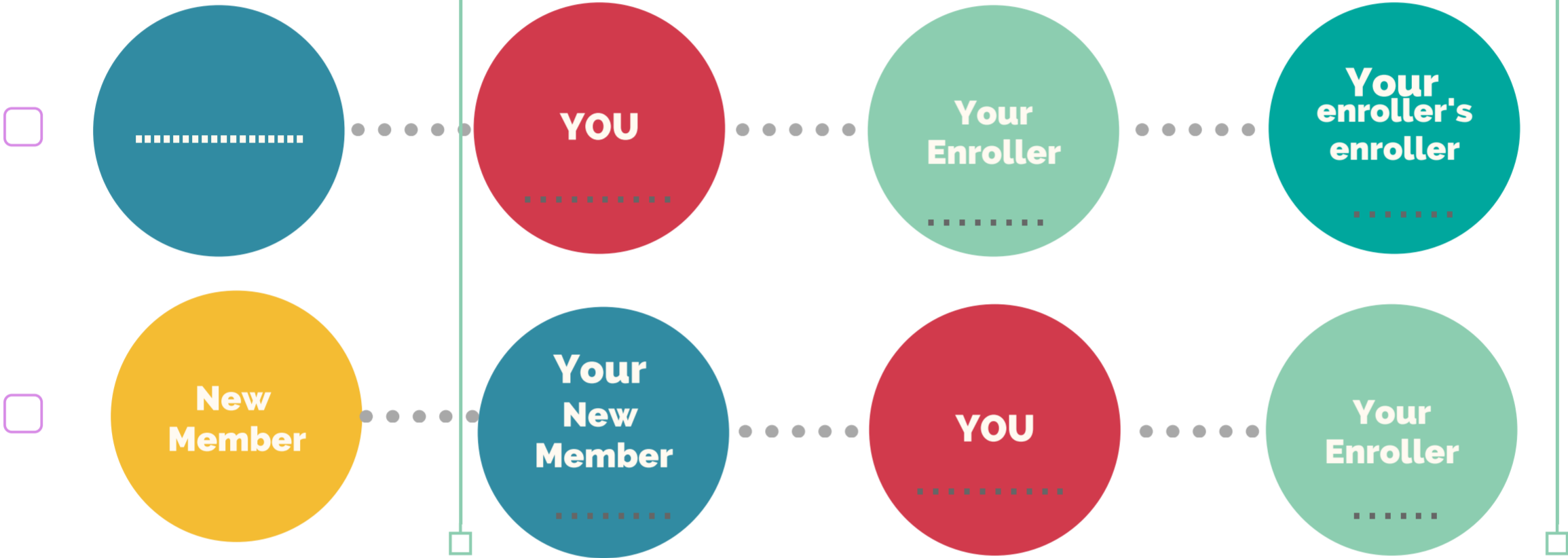
1. Five Ways dōTERRA Compensates You

- Retail Sales
- Fast Start
- Power Of Three
- Unilevel
- Leadership Bonuses

2. Fast Start: Compensation for Introducing

Fill in the blanks

Paid for days



35 % is shared between 3 generations

3. Power of Three: Organizing Support

Fill in the blanks

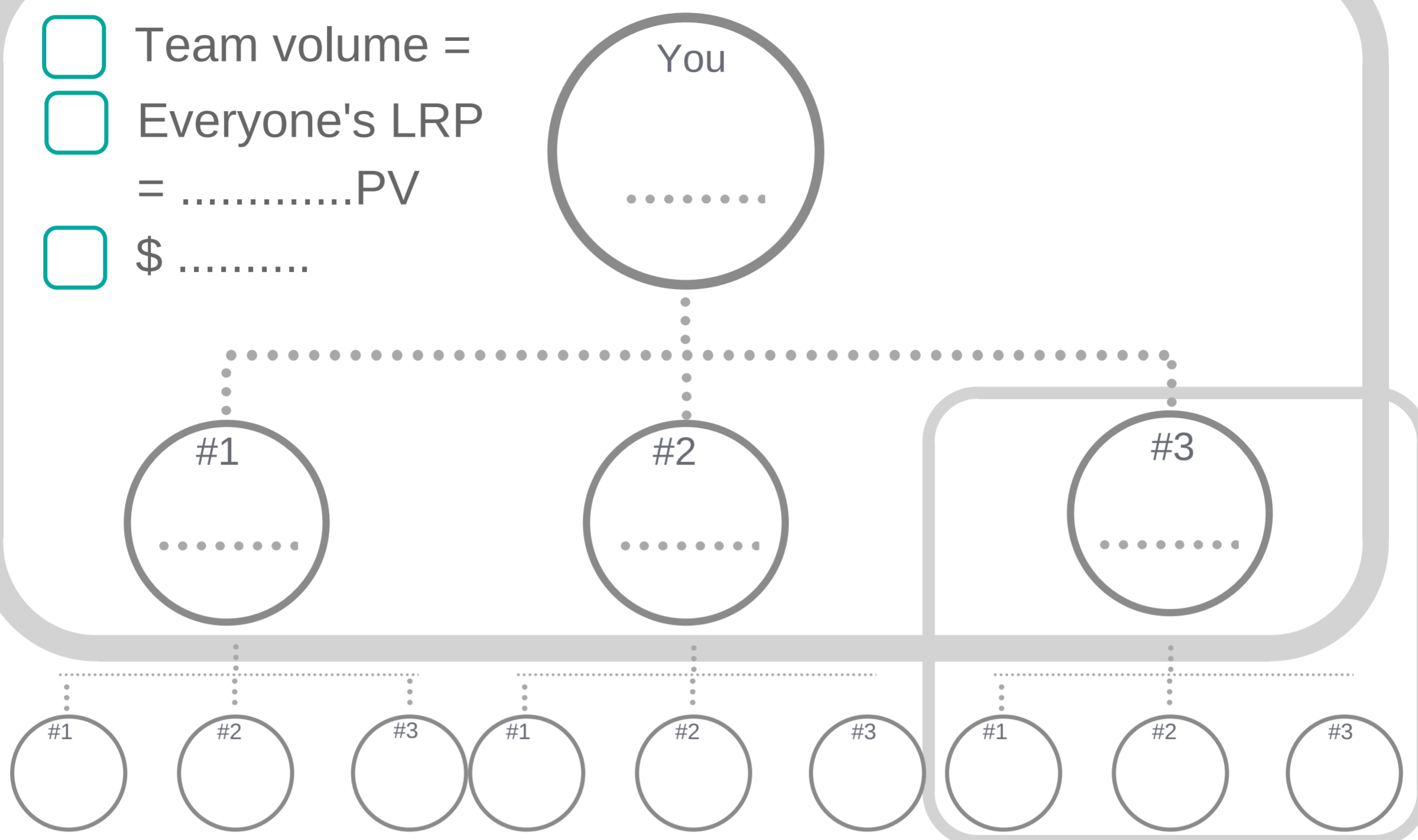
- Paideither \$....., \$..... or \$.....
- LRPPV+ in single required for Power of 3
- Three Level people need LRP=PV+ in single order
- Total Team Volume (TV) = PV+
This is you + your level 1 volume

Answers

Monthly	\$250	1	60	\$50	\$1500	100	100
20%	10%	5%	25% profit	paid to Silvers and above			
compensates you for introducing			2-7% paid on total monthly volume				
compensates you for organizing your team							
% of global profit shared with leaders							

Business Basics

- Team volume =
- Everyone's LRP =PV
- \$



- \$
When all 2nd level people meet the requirements.

5. Unilevel: Compensation for Supporting Team Members

- Paid Monthly After the first days
-PV Monthly LRP Required In a single order
- Paid 2%, 3%, 5%, 5%, 6%, 6%, 7% up to 7 levels
- Paid based on and
- dōTERRA offers Dynamic Compression to allow continuous payment of Unilevel payment when anybody orders belowPV

dōTERRA	# People	Levels
2% \$9	3	1
3% \$49	9	2
5% \$252	27	3
5% \$859	81	4
6% \$3,046	243	5
6% \$9,607	729	6
7% \$32,571	2,187	7

Answers	
Sponsor	60
Rank 100	50

This is an example of a perfect power of 3 structure 7 levels deep with 150PV each

dōTERRA Ranks

- Executive
- Elite
- Premier
- Silver
- Gold
- Platinum
- Diamond
- Blue Diamond
- Presidential Diamond

Answers
3000 OV, 2000 OV, 2 legs of Executive & 5000
OV, 5 Golds legs, 3 Silvers legs, 4 Silvers legs,
6 Platinum legs, 3 Elite legs, 3 Premier legs

My Goal is:

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Names of people in your warm market & their needs

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