

## ***MY WHY- I DO THIS?***

- My mission, along with doTerra is to have a **“ HEALER IN EVERY HOME”**
- To empower everyone to take back control of their own health and wellbeing and that of their family
- To show people they can make the choice to live a toxic free life in a chemical free home
- If you would like to partner with doTerra and me to change LIVES one drop at a time, make sure you speak with me after the class.

## WHAT ARE ESSENTIAL OILS ?

- ORIGINAL MEDICINE
- AROMATIC COMPOUNDS
- STEAM DISTILLED, OR COLD PRESSED
- POTENT, POWERFUL
- 70 TO 80 TIMES MORE POTENT THAN FRESH HERBS
- SAFE... NO SIDE EFFECTS

## **the word DOTERRA means GIFT OF THE EARTH**

- doTERRA SOURCES THE OILS FROM OVER 40 DIFFERENT COUNTRIES AROUND THE WORLD, WHERE THE PLANT, TREE, FLOWER, ROOT grows in its NATURAL ENVIRONMENT.
- THESE COUNTRIES ARE OFTEN THIRD WORLD COUNTRIES.
- CO-IMPACT SOURCING STORY

# DoTERRA ESSENTIAL OILS ARE SAFE

- Keep out of EYES, NOSE, EARS, other sensitive areas
  - IF IN EYES... DO NOT SPLASH WATER...
  - **USE FRACTIONATED COCONUT OIL**
  - USE FRACTIONATED COCONUT OIL TO DILUTE FOR EASY APPLICATION IN ROLLER BOTTLES
- Does not dilute effectiveness*
- MANY BLENDS , FLU BOMB, MORPHINE BOMB, PEACEFUL CHILD

## Fractionated Coconut Oil



Specific components removed in non-chemical process.



Longer Shelf Life



Enhances absorption through dry skin



Prevents sensitivity responses

# CERTIFIED PURE THERAPEUTIC GRADE

- Tested independently three times
- Better than ORGANIC
- 30 FULL TIME SCIENTISTS AND DOCTORS  
Researching why the oils work.
- Research data available
  - *We don't claim to PREVENT, CURE, OR HEAL...*
  - *THE OILS SUPPORT YOUR BODY SO AS IT CAN HEAL ITSELF.*

# Demonstrate OILS

Pass out drop of Frankincense and drop of Peppermint..rub hands together... experience oils three different ways to enjoy

- ✓ AROMATICALLY
- ✓ TOPICALLY
- ✓ INTERNALLY

*When would you do this... anytime you need a 'pick-up'*  
*After lunch, driving at night, at the computer, study*

# **FRANKINCENSE KING OF OILS**

- HEALTHY CELLULAR FUNCTION used in CANCER clinics in Europe
- RELAXATION apply to bottom of feet
- SKIN.. REDUCE AGING
- ALL THINGS NEUROLOGICAL.. Vertigo, Parkinsens
- Drop under the tongue

## **PEPPERMINT..**

one drop equal 28 cups herbal peppermint tea

- Hot chocolate, peppermint slice
- Headaches, tummy aches, bites,
- Temperatures, hot flushes,
- No spiders or ants if you spray around door and window frames

# LEMON

USE IN GLASS ONLY, NOT PLASTIC

- 45 LEMONS TO GIVE US 1 X 15 ML BOTTLE OF LEMON OIL
- LIVER CLEANSE.. ONE DROP IN GLASS OF WATER
- LEMON POPPY SEED CAKES
- ICING
- CLEANING



# LAVENDER

- Chemistry of lavender in your garden  
Is different to France and Bulgaria
- Anti- Microbial
- Burns
- Bites
- Skin Irritations
- Stress/calming

PEPPERMINT, LEMON & LAVENDER TOGETHER  
**NATURAL ANTIHISTAMINE...**

DROP OF EACH IN WATER... OR 10 DROPS OF EACH  
IN A ROLLER BOTTLE TOPPED UP WITH **..FCO**

## MELALEUCA (TEA TREE)

- Australia's contribution to World Wide Oils Supply.. Port Macquarie
- Anti-Fungal
- Tinea
- Ingrown Toenails
- Sore throats
- Antiseptic... cleaning

# ON GUARD

- BLEND OF FIVE OILS
- SYNERGY MAKES THIS BLEND
- A POTENT ANTI- BIOTIC
- KILLS GOLDEN STAFF (MRSA)
- KILLS AIR BORN GERMS
- USED IN OVER 50 HOSPITALS IN THE USA
- USED IN SCHOOLS AND CHILD CARE CENTRES

*CINNAMON, CLOVE, WILD ORANGE  
EUCALYPTUS, ROSEMARY*

# OREGANO

- MOST POTENT ANTI-VIRAL KNOWN TO MAN
- 70 TIMES MORE POTENT THAN FRESH HERB
- TOOTHPICK IN WATER THEN OREGANO IN COOKING
- BOTTOM OF FEET
- DILUTE IN ROLLER BOTTLE

**MAKE UP 'FLU BOMB' IN ROLLER BOTTLE WITH OREGANO,  
ON GUARD, TEA TREE, WILD ORANGE AND FRANKICENSE, TOP  
UP WITH FCO .roll on feet night and morning.**

**Up the spine and on glands if already sick.**

# EASY AIR (BREATHE)

- PROMOTES EASY BREATHING
- OPENS AIRWAYS

*Laurel Leaf, Cardomom, Peppermint, Eucalyptus,  
Tea Tree, Lemon and Ravensara*

*Use straight on sinuses, on Chest,  
In diffuser, cup hands and breathe in*

# DIGESTZEN

- SOOTHES FOR ALL DIGESTIVE ISSUES
- IBS, DIVERTICULITIS, HEART BURN, INDIGESTION, CONSTIPATION, UPSET STOMACH, MOTION SICKNESS

- **GINGER, PEPPERMINT, TARRAGON,  
FENNEL, CARAWAY, CORIANDER, ANISE**

**DROP ON THE TONGUE, IN WATER OR TOPICALLY**

# **ICE BLUE/ DEEP BLUE**

**ANTI- INFLAMMATORY**

***RELIEF FROM ALL MUSCULAR AND JOINT PAIN***

***WINTERGREEN, CAMPHOR,***

***PEPPERMINT, BLUE TANSY,***

***BLUE CHAMOILE, HELICHRYSUM, OSMANTHUS***

THIS IS THE MOST EXCITING PART FOR ME, BECAUSE IT'S WHERE I GET TO SHOW YOU HOW YOU CAN GET YOUR OILS JUST LIKE I DO.

1. Pay \$35 to enroll  
& purchase all your oils @ **Wholesale**
2. **OR**
3. You can take advantage of the most popular & intelligent way to get started by selecting one of the Start-UP Kits doTerra offers.  
They have **FREE** enrollment **FREE** diffuser & Hundreds of dollars in savings, Plus other bonuses



## THE THREE MOST POPULAR KITS ARE:

### OIL SHARING Collection



**ONE BOTTLE OF EACH:** 15 mL bottles (unless otherwise noted):  
Oregano, Lavender Peace, Elevation, Citrus Bliss®, Cilantro and  
Grapefruit. **TWO BOTTLES OF EACH:** Frankincense, Wild Orange,  
AromaTouch®, Balance, PastTense® (10 mL) and Smart & Sassy®.  
**THREE BOTTLES OF EACH:** Lemon, Tea Tree, Peppermint, DigestZen®,  
Lavender, Easy Air, On Guard® and Ice Blue® (5 mL).

### 42xOils

Fractionated Coconut Oil  
Sample key Chain  
Cap Stickers

**FREE Membership**

**FREE Diffuser**

**200 LRP Credits**

**Start on 20%LRP**

Buy @ Wholesale  
= 25% off Retail

**Only \$1418**

**All Delivered to your door**

## Nature's Solutions Collection

**\$656** *You Save*  
**\$482**  
 Delivered to  
 your door

**+100 LRP Credits**  
**Start on 15% LRP**

**18x OILS  
 PLUS**



The Nature's Solution Enrolment Kit is made up of 15mL bottles of DigestZen, Purify, Tea Tree, Oregano, AromaTouch, Frankincense, Lavender Peace, Easy Air, Citrus Bliss, Lavender, Lemon, Peppermint, Smart & Sassy, Lemongrass, On Guard, Past tense (10mL), Clary Calm (10mL), Ice Blue (5mL), Ice Blue Rub, Correct-X, Fractionated Coconut Oil, Easy Air Vapour Stick, Petal Diffuser, Wooden Box, On Guard Cleansing Toothpaste, On Guard Foaming Hand Wash (with 2 dispensers), On Guard Beadlets and Introductory Packet and Enrolment.



# Home Essentials Collection

## 15 ml Bottles

Frankincense  
Peppermint  
Lemon  
Lavender  
Tea Tree  
Oregano  
On Guard  
Digest Zen  
Easy Air

## 5 ml Bottle

Ice Blue

Fractionated  
Coconut Oil

Petal Diffuser  
Introductory Pack  
& Enrollment  
Plus Bonuses

\$360

**You Save  
\$250 + Bonuses**

All Delivered  
to your door

**10xOils+**

10xOils (9x15ml & 1x5ml)

**Fractionated Coconut Oil**

**FREE Membership**

**FREE Diffuser**

**Buy @ Wholesale  
= 25% off Retail**

**Start on 10%LRP**



## WELCOME PACK YOU TAKE HOME WITH YOU

- PACK OF INFORMATION.. Overview of the 10 Oils,
- company info sheet,
- 150 uses for the 10 Oils,
- Kindy testimonial letter,
- Most popular and useful Blend recipes,
- Wild Orange info sheet
- You have access to two secret groups. Great supportive community, to get questions answered and be kept up to date with product information and inspiration.
- Invitation to the next EXPO NIGHT where you can meet like-minded people and experience the full doTERRA PRODUCT RANGE
- Two open classes/ trainings every week.
- ZOOM classes and video trainings commencing soon
- Phone appointments with DIAMOND LEADERS for advice and encouragement

So out of these kits  
**Which one**  
would best suit  
your familys needs?